



Southern Africa Business Delegation to Slush



Suomen suurlähetystö Lusaka
Embassy of Finland Lusaka

AGS

BUILDING BUSINESSES
AND PARTNERSHIPS



**BUILDING BUSINESSES
AND PARTNERSHIPS**

ABOUT AGS

The Accelerated Growth for SMEs in Zambia (AGS) Programme is a private sector development initiative funded by the Ministry for Foreign Affairs of Finland and implemented with the Zambian Ministry for Small and Medium Enterprises Development.

AGS accelerates the growth and competitiveness of micro, small, and medium-sized enterprises (MSMEs) and startups in Zambia. It thrives on building businesses that contribute to the creation of jobs, well-being, and inclusivity in the Zambian economy.

The programme works towards strengthened, long-lasting business partnerships between Zambia and Finland. It supports co-creation activities and access to new markets locally, regionally, and internationally. AGS targets growth-oriented businesses in Lusaka, Copperbelt and North Western Provinces, focusing on five key sectors: agribusiness, forestry, renewable energy, circular economy, and mining services. ICT and education are seen as cross-cutting sectors.

www.agsprogramme.org



Ulkoministeriö
Utrikesministeriet
Ministry for Foreign
Affairs of Finland

The Ministry for Foreign Affairs of Finland (MFA) and its Embassies around the world aim to promote international business opportunities for Finnish companies. This work includes providing companies with information, facilitating them to establish new contacts, and advising on issues concerning market access in various countries. The MFA also offers funding opportunities in developing markets.

The Embassy of Finland in Lusaka and in Pretoria provide services to Finnish companies as part of the Team Finland Network. Team Finland promotes the internationalization and growth of Finnish enterprises, foreign investments in Finland, and the Finnish country brand. Team Finland based in Zambia and in South Africa offer services in the Southern Africa region. The areas of Finnish business interests include renewable energy, agriculture and forestry, construction, education and ICT, and mining services.

www.finlandabroad.fi

CONTENTS

Slush Start-up Profiles

05

- **Accessbubble Academy** 05
- **Bosso** 05

06

- **Brolliance** 06
- **Goliath** 06

07

- **Kamtech** 07
- **Sampay** 07

08

- **Kudoti** 08
- **Meant To Bee** 08

09

- **Dilex Purification** 09

10

- **Ministry of Small and Medium Enterprise Development** 10
- **National Technology Business Center** 10

11

- **BongoHive** 11

ACCESS BUBBLE ACADEMY



- 📍 Zambia
- ✉️ accessbubble@gmail.com
- ☎️ +971 545 254 389 | +260 974 254 970
- 🌐 www.accessbubbleacademy.com



Hannah Siliya
Founder and CTO

Access Bubble Academy is an education platform that makes learning accessible, by connecting educators to communities that need them. Our primary focus is to transfer entrepreneurship skills to people in vocational training and work environments. As a team of creatives, we value the need for practical business and digital knowledge in the maker's sector. Our ethos delves on SDG 4 and 8, whereas our first pilot is connecting 300 Fashion students in Zambia to industry contributors, and educators from institutions such as Northwestern and Heriot Watt University. We seek Nordic partnerships to attain a reach of 25,000 users by 2025.

BOSSO



- 📍 Zambia
- ✉️ chisepo@thebosso.com
- ☎️ +260 978 093 671 | +260 954 313 413
- 🌐 www.getbosso.com



Chisepo Chirwa
CEO

Bosso is a construction-tech company that's on a mission to solve Africa's housing shortage. Bosso has started off with phase 1 by launching a marketplace for construction materials to help reduce the cost of material thereby making building more affordable. Phase 2 will see Bosso rollout more exciting products that will make building more accessible for everyone. Chisepo is a 2-time founder who in the past founded ZPOS, Zambia's most used inventory management system for small retail businesses.

BROLLIANCE



Olivia M. Chombela
CEO and co-founder



- Zambia
- oliviachombela98@gmail.com
brolliance.ltd@gmail.com
- +260 974 011 610 | +260 771 201 250
- www.brolliance.com

Search and lend(Brolliance) is a unified rating system that offers a record of credit shared among MFI's and allows service providers and individuals to correct and raise their credit scores. Brolliance provides a financial history of individuals who wish to access lending and allows small micro finance companies and service providers to access credit records of their prospective clients.

GOLIATH



James Chama
Founder and CEO



- Zambia
- info@goliathaerotech.com
james.chama@goliathaerotech.com
- +260 978 690 793
- www.goliathaerotech.com

Goliath Aerospace Technologies is a professional drone service provider specialized in aerial data collection, analysis and consultancy in agriculture and forestry. Drone technology is a fast and effective way to collect a lot of data in one go, without upsetting the natural balance.

We are a team of agronomists, engineers, product developers, creatives and customer service experts working together to create a system capable of collective large swaths of data in a fly-through. Information collected through on-board cameras and sensors, can be utilized for a wide range of applications, including crop diagnosis of pests and diseases, crop nutrient management, deforestation monitoring, carbon capture readings and forest fire prevention.



- Zambia
- kaongamuyunda@gmail.com
muyunda@ebusaka.com
muyunda@kamtech.technology
- +260 975 200 030 | +260 956 095 514
- www.ebusaka.com | www.kamtech.technology

KAMTECH



Muyunda Kaonga
Founder

Kamtech Technologies is a youth-led smart waste management startup that uses technology to make trash collection more efficient, cost-effective and environmentally friendly. Muyunda Kaonga is an award-winning disruptive innovator who founded Kamtech Technologies to help solve the challenges of waste management faced in Zambia. Our innovation is the first ever waste management platform in Zambia called Ebusaka that helps connect users to the nearest local waste collectors and recyclers in their communities.

The platform also offers an opportunity to improve livelihood through the transformation of plastic waste into value by empowering women and youths in low-income communities to collect waste including non-recyclables that will help offset plastic footprint. Our digital solution aims to increase public awareness by providing information on how to recycle waste properly and offers a platform for community access to service providers and the local Municipal Council.



- Zambia
- johnsamaras@samafricaonline.com
- +260 966 998 007
- www.samafricaonline.com

SAMPAY



John Samaras
Founder and CEO

Sampay is a simple easy to use wallet which is integrated into a 6 currency Sampay MasterCard and a full e-commerce Environment.

It's the future of payments and business online whereby we give every person in the world equal opportunity to send and receive money as well as add value on our e-commerce Platforms.

It's amazing – and will be the google of online transactions.

South African Startups

KUDOTI



Gift Lubele
Co-Founder and COO

kudoti

VALUE IN WASTE

- 📍 South Africa
- ✉️ gift@kudoti.com
- ☎️ +27 (0) 63 781 300
- 🌐 www.kudoti.com

Kudoti enables end-to-end waste tracking to help waste conversion companies, brands and governments gain traceability over their waste supply chain, helping them verify their impact. Our platform serves as the digital infrastructure that enables the most efficient aggregation of data on collection and recycling of waste for both formal and informal waste sector entities.

MEANT TO BEE



Drienie Botes
Founder



- 📍 South Africa
- ✉️ info@meanttobee.co.za
- ☎️ +27 (0) 83 863 7680
- 🌐 www.meanttobee.co.za

Meant To Bee™ is a Johannesburg based for-profit honey processing and wholesale enterprise that prides itself in providing unadulterated superior honey for both consumption and for use in health and beauty products. Our reason to be is centred around our specific focus of investing in SME beekeepers from disadvantaged backgrounds and partnering with them to develop strong and sustainable enterprises, increase employment opportunities for communities from underprivileged areas, and increase SME beekeepers' production capabilities.

DILEX PURIFICATION



- 📍 South Africa
- ✉️ itu@dilex.co.za | info@dilex.co.za
- ☎️ +27 31 705 4707 / +27 82 453 9577
- 🌐 www.dilex.co.za



Itu Rangaka
Founder

Dilex Purification specializes in the treatment, recycling and re-refining of liquid hydrocarbon waste streams and used oil filters all of which are now prohibited at landfills. Through our treatment processes our clients can expect to: legally dispose of used oils and fuels; minimize hazardous waste disposed at landfill and related costs; derive savings by re-using their recycled or re-refined oils. The option of using recycled oils from waste oil streams has become increasingly popular amongst clients as it not only minimizes the environmental impact of an organization, but leads to cost savings in oil purchases, transportation, and disposal.

Partners



The Ministry of Small and Medium Enterprise Development (MSMED) was created to promote the development and growth of micro, small and medium enterprises as well as cooperatives in order to create jobs and enhance wealth creation across the country. Its portfolio is as follows;

- a. Cooperatives Development;
- b. Small and Medium Enterprises Incubation;
- c. Small and Medium Enterprises mentorship, loans, Incentives and Credits Schemes;
- d. Small and Medium Enterprises Policy; and
- e. Small Medium Enterprises Development.

-  Zambia
-  njaame.mwila@msmed.gov.zm
-  +260 955 549 090
-  www.msme.gov.zm



-  Zambia
-  ckasase@ntbc.co.zm
-  +260 967 851 167



Dr. Chitundu Kasase
Chief Executive Officer/Director

The NTBC is a government agency (Statutory Body) under the Ministry of Technology and Science with core responsibility of harnessing technology and innovations and transforming them into viable business products and services in Zambia.



Rhoda Kakoma
Innovation Associate



-  Zambia
-  rhoda@bongohive.co.zm
-  +260 978065783
-  www.bongohive.co.zm

BongoHive is a technology and Innovation hub based in Lusaka Zambia. We say we work with great minds building viable solutions that change the world. The great minds are the entrepreneurs, start-ups, and corporates that wish to use innovation in their daily work processes. We believe in the power of the innovation culture to transform work processes and co-create solutions to the world's most pressing challenges.

Our representative Rhoda Kakoma is Innovation Associate at BongoHive and she hopes to meet companies looking to support entrepreneurs in Africa from the Early stage until investor readiness.



**Accelerated Growth for SMEs
in Zambia (AGS) Programme**

 DG Office Park, 1 Cila Road
Lusaka, Zambia

 info@agsprogramme.org

 +260 760 633 618

 www.agsprogramme.org

Follow Us!

 @AGSProgZambia

 @AgsZambia

 @AgsZambia